

Attorney Realtor Hub

Part 2

New Members

How to Start

June 2023

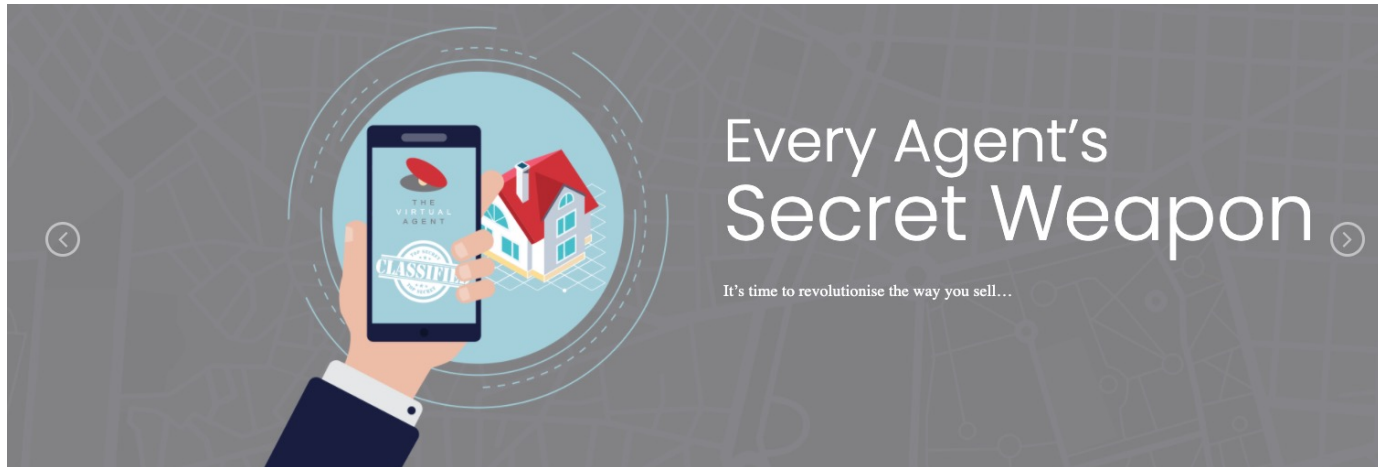
 attorney realtor hub

FLISP – First Home Finance Subsidy



Services

Contact Francois du Toit Francois@mdwinc.co.za



Virtual Agent

Obtain log-in from

Contact : Heila@mdwinc.co.za



Inspect-a-home[®]

DON'T LET YOUR DREAM HOME BECOME A NIGHTMARE

NIEL VD SPUY: 082 3744430

nielvds@gmail.com

Property Inspection
Services

Mortgage Origination
Services

Contact Hein Pienaar
hein@mybondfitness.co.za

The logo for 'evo' features the letters 'e', 'v', and 'o' in a bold, lowercase sans-serif font. The 'e' and 'v' are black, while the 'o' is a light blue color.

www.betterbond.co.za



Debt & Affordability Repair & Improvement Services



Contact Juanita van Vuuren juanita@mybondfitness.co.za

Rental Guarantees & Insurance

Contact Juanita van Vuuren juanita@mybondfitness.co.za

Regular
Online
Discussion
between members
& Training



Log on @15h30 every 2nd Thursday

Click **Open zoom.us** on the dialog shown by your browser

If you don't see a dialog, click **Launch Meeting** below

Launch Meeting



Contact Meyer for more info
meyer@mdwinc.co.za

PERSONAL

- Home
- Profile
- Meetings
- Webinars
- Phone**
- Personal Contacts
- Whiteboards NEW
- Recordings
- Settings
- Analytics & Reports

ADMIN

History Voicemail Recording **Settings**

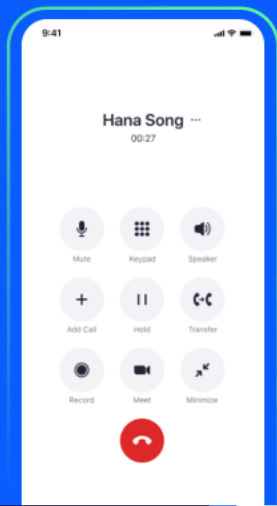
Package	Global Select Calling Plan ⓘ Zoom Phone Power Pack ⓘ
Number(s)	021 344 2410 (South Africa) ⚠
Extension Number	800
Emergency Address ⓘ	Default: MDW INC, 2nd Floor Block C Boulevard Office Park 8001, South Africa (Company Address) Personal Emergency Address
Outbound Caller ID	Meyer de Waal - 021 344 2410 (South Africa) ▾
Country/Region	South Africa (+27) ▾

Zoom Phone is Expanding Your Reach!

Streamlined global calling in 40-plus countries & territories. Zoom Phone provides local telephony service across 40+ countries, allowing businesses to consolidate phone system requirements on a single, unified platform.

- ✔ Simple and intuitive
- ✔ Scalable and trusted communications
- ✔ Innovative for your evolving needs

LEARN MORE





What to do :
Registration of a new Agent/Property
Practitioners for your firm



**ENHANCING EFFICIENCY AND EFFECTIVITY
OF THE PROPERTY PROFESSION**



PPRA Requirements

- https://theppra.org.za/article/attorneys_firms_having_employees_holding_registration_certificates_in_their_service

It should be noted, in this respect, that the definition of ‘estate agent’ in section 1(vi)(cA) of the Estate Agency Affairs Act, 112 of 1976 (“the Act”), provides, inter alia, that:

“... for purposes of sections ... 33, includes any person who is employed by an attorney ... , otherwise than as an attorney or articled clerk, and whose duties consist wholly or primarily of the performance of any act referred to in subsection (i) or (ii) of paragraph (a) on behalf of such attorney ...”. (our emphasis)

ENHANCING EFFICIENCY AND EFFECTIVITY OF THE PROPERTY PROFESSION



Certificate
will be
issued



REQUIREMENTS FOR AGENTS TO BE REGISTERED UNDER A FIRM OF ATTORNEYS AND OBTAIN A REGISTRATION CERTIFICATE FOR PURPOSES OF S1(d) Act 112/1976

Agents applying for registration certificates as an employee of a registered firm of attorneys are kindly requested to furnish the following along with the application:

1. A letter signed by the employer-attorney confirming in writing:
 - i. That the agent will be employed by the firm of attorneys as an employee and is listed as such in the employment records of the attorney
 - ii. The agent will be employed by and operate in the name of the attorneys' firm only in all real estate transactions.
 - iii. Agent will operated from the premises of the attorneys' firm only in regard to all real estate activities.
 - iv. The agent will perform real estate activities as an employee of the attorney and only such as arise in the course of attorneys' practice.

In terms of the Act, registration certificates can only be issued by the board on compliance herewith.

Debra L Vial
Debra L Vial
Advocate of the High Court of SA
Acting Registrations Manager
Claims and S27 Manager
EAAB.

APPLICATION FOR THE ISSUE OF A FIDELITY FUND CERTIFICATE OR REGISTRATION CERTIFICATE TO A PROPERTY PRACTITIONER

This application form must be completed and submitted to the Authority by –

- Property practitioners and persons employed by attorneys;
- All directors of a company, members of a close corporation, partners of a partnership, and trustees of a trust and sole proprietors conducting the business of a property practitioner;
- Under cover of a letter by his/her principal confirming his/her employment as indicated herein.

Please note: the prescribed fee must accompany this application.

PERSONAL INFORMATION										
Title	Mr	Miss.	Mrs.	Advocate	Professor	Doctor	Other:	Gender	M	F
Race (complete for statistical purposes)	African		White		Coloured		Indian		Other:	
Surname										
Full name(s)										
Identity number										
Date of birth	Y	Y	Y	Y	M	M	D	D	Citizenship	

PPRA

Contact Johlene @ PPRA



PROPERTY PRACTITIONERS
REGULATORY AUTHORITY

Johlene Wasserman

Executive Manager Licensing and Registrations

C: 0794694730

E: Johlene.Wasserman@theppra.org.za | www.theppra.org.za

63 Wierda Rd East, Wierda Valley, Sandton, 2196



Transforming the Property Sector

Equitable economic growth through broad participation

www.theppra.org.za | Tel: 087 285 3222



PROPERTY PRACTITIONERS
REGULATORY AUTHORITY

REAL ESTATE TRAINING

The Institute assists its members via all our regional centres around SA. It provides two distinct services to these members, the first being to provide principals and agents, through the regional structures, with top-class training sessions with top speakers, regional awards, events and corporate social responsibility initiatives...

HIGHLY RECOMMENDED –
JOIN & GET THE BENEFITS

Training for Attorney Estate Agents

Optional Extra
Not Included In Your
Subscription Fee



The Institute of Estate Agents of South Africa [Western Cape]

(Incorporated Association not for gain. Reg No./Nr. 1994/10373/08)

10 Howard Studios, Sheldon Way, Pinelands, Cape Town 7405

Tel: 021 531 3180 • Fax: 086 4400 849

E-mail: janine@cape.ieasa.org.za

Website: www.ieasawcape.org.za • PropStats: www.propstats.co.za

IT PAYS TO BELONG

YOUR membership is YOUR strength
The more members we represent the stronger our voice

*IEASA has been the body representing property professionals for over 75 years.
Now more than ever today's property professionals require all the support and assistance
the Institute of Estate Agents of South Africa (IEASA) has to offer.*

*We are at the frontline of providing guidance and support to members in order to embrace the process of
professionalising themselves, their businesses and their organisations.*

South Africa's property practitioners need a professional body that supports and represents their interests.
The Institute of Estate Agents **IS** the voice of the real estate profession and we represent our members at all
levels from government organisations to local authorities to lending institutions and affiliated professions.

CAN YOU BE A PROPERTY PROFESSIONAL WITHOUT BEING AN IEASA MEMBER?

The Estate Agency Affairs Board shares our view that estate agency should be regarded and accepted as a profession and not simply as an 'industry'.

Other professionals, such as lawyers, architects, and engineers, are recognised only if they are members of professional associations. IEASA is the professional association for estate agents, and we anticipate that soon estate agents will not be regarded as professionals unless they are IEASA members.

MEMBERSHIP CATEGORIES & FEE STRUCTURES

MONTHLY / ANNUAL DEBIT ORDER:

Monthly payment of R70 OR Annual payment of R800

*Subject to individuals completing an IEASA Monthly / Annual Debit Order Instruction Form.
Your monthly or annual fee will be debited from your bank account on a monthly/annual basis.*

INDIVIDUAL MEMBER:

PLUS Monthly payment of R70 OR Annual payment of R800

*Limited to agents holding a valid Fidelity Fund Certificate in the position of principal, employee or intern.
Membership is for one year, renewal date being the date of joining.*

ASSOCIATE MEMBER:

ANNUAL FEE: R800

*Subscription as above and limited to individuals operating in associated businesses such as:
banks, conveyancers, valuers, attorneys, accountants and financial advisers etc.
Associate Members do not have voting rights.*

Members

Brought to you by the African Union for Housing Finance (AUHF)



Optional Extra Pay for own subscription



Centre for Affordable
Housing Finance
in Africa

<https://housingfinanceafrica.org/>



Home

About us

Activities ▾

Members ▾

Resources ▾

Events ▾

Contact

English ▾

Join the AUHF

Latest AUHF Conference

The Benefits of Joining the AUHF

Established in 1984, the AUHF serves as the primary representative body for Africa's housing sector. As such the AUHF plays a critical role in supporting market development towards improved efficiencies, better practices, streamlined engagement and effective interventions to address the challenges that undermine working housing markets in Africa. The AUHF provides a collective voice for engagement with Development Finance Institutions (DFIs), governments and other sector-support bodies and initiatives at the local, national and regional and international levels.

Since 2010, the AUHF has partnered with the Centre for Affordable Housing Finance in Africa (CAHF). CAHF acts as the Secretariat of the AUHF, while also providing significant other benefits to the partnership, as the leading housing research and housing data collection organisation on the continent.



Home

About us

Activities ▾

Members ▾

Resources ▾

Events ▾

Co

Join the AUHF

BOTSWANA

- > Botswana Housing Corporation

BURKINA FASO

- > Jacques Tiendrebeogo

CAMEROON

- > Kado Partners

CÔTE D'IVOIRE

- > Property KRO
- > INTERBAT

EGYPT

- > Federal Mortgage Bank of Nigeria
- > Haggai Mortgage Bank
- > International Housing Construction Show
- > Nigeria Mortgage Refinance Company
- > Olajumoke Akinwunmi
- > Jofame Integrated Limited

RWANDA

- > Access to Finance Rwanda
- > ADHI-Rwanda

SOUTH AFRICA

- > Citra
- > First National Bank – Home Finance

- > Homelink (Pvt) Ltd
- > Steward Bank Ltd
- > ZB Bank Limited

Optional
Extra
Pay for own
subscription



[HOME](#) ▾ [EVENTS](#) ▾ [PROJECTS](#) ▾ [COMMITTEES](#) ▾ [MEDIA](#) ▾ [JOIN](#) ▾ [MEMBERS](#) ▾ [PATRONS](#)



10th Annual Conference

8 - 9 June 2023

Cape Town International Convention Centre



<WESTERN CAPE INVESTMENT>

People PURPOSE Pro{s}per{i}ty

Improving the property development and construction sector environment since 2008



ARH – Branch Revenue & Expenses

- **Revenue**
 - **Property sales**
 - You set your own commission
 - Starting from 2,5 % - 5 or 7 % x property value
 - **Mortgage Origination**
 - 30 % x the mortgage commission paid out
 - **Conveying fee**
 - Each attorney to generate and earn their own fees
- **Subscription fees**
 - **Sign-up fee**
 - R3 000.00 – once off – also covers the first month of subscription fees
 - **Monthly subscription & administration fee**
 - R3 000.00 p.m



FOUNDING MEMBERS

Chris Fick

chris@chrisfick.co.za

082 491 0032

Meyer de Waal

meyer@mdwinc.co.za

083 653 6975

021 – 461 0065